

CITY OF FRANKLIN

Community Development Department

Memorandum

To: City of Franklin Economic Development Commission

From: Dana Monson, Community Development Specialist

Date: March 11, 2025

Re: Case C 2025-24: Mitsubishi Turbocharger & Engine America – MTEA (formerly Mitsubishi Engine

North America-MENA) 13-07

Summary:

On March 4th, 2013, the Franklin Common Council passed Resolution No. 2013-07, approving a 10-year tax abatement with a 5% economic development fee for personal property for Mitsubishi, located at 1200 N. Mitsubishi Parkway. On December 16th, 2013, the Franklin Common Council amended this resolution due to a project delay. Resolution 2013-32 amended Resolution 2013-07 and extended the completion date from December 31st, 2014 to October 1st, 2015.

2. Actual and estimated benefits, as projected for 2024:

| | Estimated on SB-1 | Actual in 2024 | Difference |
|--------------------------------|-------------------|----------------|--------------|
| New Employees | 73 | 83 | +10 |
| Salaries | \$3,114,238 | \$4,987,607 | +\$1,873,369 |
| Average Hourly Wage | \$20.51 | \$28.89 | +\$8.38 |
| Personal Property Improvements | \$7,274,375 | \$7,321,240 | +\$46,865 |

- 3. The project start date was delayed and the completion date was extended to 10/1/15. This caused the company to adjust the job creation timetable chart.
- 4. MTEA estimated 73 new employees with the purchase of \$7,274,375 in machinery and equipment on the SB-1. They amended the start and completion date through Resolution 2015-32. The company did not meet the estimated number of employees nor the personal property investment by 10/1/15. MTEA invested an additional \$81,150 in personal property in 2017. Personal property investment was \$160,509 less than the SB-1 estimate. In 2018 MTEA invested an additional \$207,374 in personal property. Total employees, hourly wages, and personal property investment exceed SB-1 estimates. In 2019 MTEA exceeded employee and wage numbers substantially. 2020 saw another year of increased employees and greatly increased salaries. 2021 continued the growth of employees and ages. 2022 continued to see growth in employment and much higher wages. 2023 the company met their employee goal and have above estimated wages. They are also above in investment.
- 5. The personal property tax abatement is scheduled to expire in tax year 2024 payable in 2025. Their last year for compliance review will be 2024.
- 6. Staff Recommendation: Approval



| AND ENGINE AMERICA |
|--------------------|
| |
| |
| |

February 21, 2025

City of Franklin

ATTN: Dana Monson

Director - Community Development Specialist

70 East Monroe Street

Franklin, IN 46131

RE; 2024 Tax Abatement Compliance Packet for Mitsubishi Turbocharger and Engine America, Inc

Dear Ms. Monson,

Enclosed please find Forms CF-1/PP – Compliance with Statement of Benefits – Personal Property regarding compliance with the personal property tax abatements which were granted to Mitsubishi Turbocharger and Engine America, Inc. in 2013 under Franklin Common Council Resolution number 2013-07 and was amended on Resolution number 2013-32.

As noted on the enclosed documents, our company has been successful in

- 1. Making all of the capital investment which had been projected, and
- Creating the full complement of jobs which had been proposed in the Statement of Benefits (Form SB-1) which was approved on December 20, 2013 and November 20, 2023.

Please review all enclosed documents and if you have any questions or concerns regarding this matter, please contact Linda Brown at (317) 346-5028.

MTEA would like to thank the City of Franklin for continued support in approving our tax abatement compliance request and we respectfully request that the City of Franklin will continue to look favorably on our growth activities and grant this 2024 compliance request relative to Common Council Resolution 13-07, amended to 13-32, for the abatement on taxes for 2024 payable 2025.

Respectfully,

Atsushi Une

Controller

COMPLIANCE WITH STATEMENT OF BENEFITS PERSONAL PROPERTY

PRIVACY NOTICE This form contains confidential information pursuant to IC 6-1.1-35-9 and IC 6-1.1-12.1-5.6. FORM CF-1 / PP

20 Pay 20

State Form 51765 (R7 / 12-22)

Prescribed by the Department of Local Government Finance

INSTRUCTIONS:

- Property owners whose Statement of Benefits was approved must file this form with the local designating body to show the extent to which there has been compliance with the Statement of Benefits. (IC 6-1.1-12.1-5.6)
 This form must be filed with the Form 103-ERA Schedule of Deduction from Assessed Value between January 1 and May 15, unless a filing extension under IC 6-1.1-3.7 has been granted. A person who obtains a filing extension must file between January 1 and the extended due date of each year.
- 3. With the approval of the designating body, compliance information for multiple projects may be consolidated on one (1) compliance form (CF-1).

| | ,o oo o | 7,, | | | ,, | ects may be co | | | | | |
|--|--|-------------------|------------|----------------|--------|---------------------|-----------------------|--------------------------|-------------------|--|--|
| SECTION 1 | | TAXPAY | ER INFOF | RMATION | | | | | | | |
| _{Name of Taxpayer} Mitsubishi Turbocharger and | | | c. (MTE | ΞΑ) | | | Johnson | | | | |
| Address of Taxpayer (number and street, city, stated 1200 N. Mitsubishi Parkway; | e, and ZIP code) Franklin, | IN 46131 | | | | | DLGF Taxi | ng District Numl | oer | | |
| Name of Contact Person | | | | phone Numbe | | 0 | Email Addr | ess Dmitsubishi | turbo com | | |
| Linda Brown | | ATION AND F | | 17)346- | _ | | DIOWIIC | ymiisubism | -turbo.com | | |
| SECTION 2 Name of Designating Body | LOC | ATION AND E | | olution Numbe | | IIY | Estimated : | State Date (mor | th, day, year) | | |
| Franklin Common Council | | | | -07 ame | | d 13-32 | 6-1-14 | | ,,, ,, | | |
| ocation of Property 1200 N. Mitsubishi Parkway; | Franklin, | IN 46131 | | | | | Actual Star 6-1-14 | t Date (month, o | lay, year) | | |
| Description of new manufacturing equipment, new new logistical distribution equipment to be acquire | | evelopment equi | pment, new | information te | chnolo | gy equipment, o | 10-1-1 | ompletion Date <i>(i</i> | nonth, day, year, | | |
| Equipment and machinery for | manufac | turing turb | ocharg | gers | | | Actual Com 10-1-1 | pletion Date <i>(mo</i> | nnth, day, year) | | |
| SECTION 3 | | EMPLOYE | ES AND S | SALARIES | 76 | A Table | | Glamping. | | | |
| EMPLOYEES AND S | SALARIES | | | AS ES | | TED ON SB-1 | | ACTI | JAL | | |
| Current Number of Employees | | | | 3 | | 83 | | | | | |
| Salaries | | | | \$3 | 3,11 | 4,238 | | \$4,987, | 607 | | |
| Number of Employees Retained | | | | | | | | | | | |
| Salaries | | | | | | | | | | | |
| Number of Additional Employees | | | | | | | | | | | |
| Salaries | | | | | _ | | | | | | |
| SECTION 4 | | | T AND VA | | | | | | Elou- | | |
| | | CTURING PMENT | | | | | DISTRIBUTION PMENT | IT EQUIPMENT | | | |
| AS ESTIMATED ON SB-1 | соѕт | ASSESSED VALUE | COST | ASSES VALI | | COST ASSESS VALU | | COST | ASSESSED VALUE | | |
| Values Before Project | \$ | \$ | \$ | \$ | | \$ | \$ | \$ | \$ | | |
| Plus: Values of Proposed Project | \$ 7,274,375 | \$ 7,274,375 | \$ | \$ | | | \$ 418,750 | \$ 18,436 | \$ 18,436 | | |
| Less: Values of Any Property Being Replaced | \$ | \$ | \$ | \$ | | \$ | \$ | \$ | \$ | | |
| Net Values Upon Completion of Project | \$ 7,274,375 | | \$ | \$ | | \$ 418,750 | | \$ 18,436 | \$ 18,436 | | |
| ACTUAL | COST | ASSESSED VALUE | COST | ASSES VAL | | COST | ASSESSED VALUE | COST | ASSESSEI VALUE | | |
| Values Before Project | \$ | \$ | \$ | \$ | | \$ | \$ | \$ | \$ | | |
| Plus: Values of Proposed Project | \$ 7,274,375 | \$ 7,274,375 | \$ | \$ | | \$ 418,750 | \$ 418,750 | \$ 18,436 | \$ 18,436 | | |
| Less: Values of Any Property Being Replaced | \$ | \$ | \$ | \$ | \$ \$ | | \$ | \$ | \$ | | |
| Net Values Upon Completion of Project | \$ 7,321,240 | \$ 7,321,240 | \$ | \$ | | \$ 566,284 | \$ 566,284 | \$ 194,297 | \$ 194,297 | | |
| NOTE: The COST of the property is confident | al pursuant to l | C 6-1.1-12.1-5. | 6(c). | | | | | | | | |
| SECTION 5 WAST | E CONVERTE | D AND OTHE | R BENEFI | ITS PROMIS | SED B | Y THE TAXP | AYER | | | | |
| WASTE CONVERTE | D AND OTHE | R BENEFITS | | | AS | ESTIMATED | ON SB-1 | ACTI | JAL | | |
| Amount of Solid Waste Converted | | | | | | | | | | | |
| Amount of Hazardous Waste Converted | | | | | | | | | | | |
| Other Benefits: | | | | | | | | | | | |
| | C | | | ICIO A TION | | In comment | | Un Shirt | | | |
| SECTION 6 | | | ER CERT | IFICATION | 50 | KCET SEATT | The sales of | | #15 K (5) 1 (6) | | |
| I hereby certify that the representations in Signature of Authorized Representative | this statemen | t are true. | Title | | | | T _D | ate Signed (mor | ith day vearl | | |
| orginature of Authorized Nepresentative | | | | ntroller | | | | 02/21 | 12025 | | |

OPTIONAL: FOR USE BY A DESIGNATING BODY WHO ELECTS TO REVIEW THE COMPLIANCE WITH STATEMENT OF BENEFITS (FORM CF-1)

INSTRUCTIONS: (IC 6-1.1-12.1-5.9)

- 1. Within forty-five (45) days after receipt of this form, the designating body may determine whether or not the property owner has substantially complied with the Statement of Benefits.
- 2. If the property owner is found **NOT** to be in substantial compliance, the designating body shall send the property owner written notice. The notice must include the reasons for the determination, including the date, time, and place of a hearing to be conducted by the designating body. If a notice is mailed to a property owner, a copy of the written notice will be sent to the county assessor and the county auditor.
- Based on the information presented at the hearing, the designating body shall determine whether or not the property owner has made a reasonable effort to substantially comply with the Statement of Benefits and whether any failure to substantially comply was caused by factors beyond the control of the property owner.
- 4. If the designating body determines that the property owner has NOT made a reasonable effort to comply, the designating body shall adopt a resolution terminating the deduction. The designating body shall immediately mail a certified copy of the resolution to: (1) the property owner; (2) the county auditor; and (3) the county assessor.

Amended Job Creation / Retention TimeTable MTEA

| | Manager | Technical/ Administration | Engineer Production related | Operator | Total |
|---------------------------|--|------------------------------|-----------------------------------|------------------|-----------------------|
| Year of Abatement | 2013 | | | | |
| 1st Quarter | | | | | 0 |
| 2nd Quarter | 1(1) | | | | 1 (1) |
| 3rd Quarter | 1(1) | | | I | 1 (1) |
| 4th Quarter | 1 (1) | | 1(1) | | 2 (2) |
| | 3 (3) | | 1(1) | | 4 (4) |
| Year of Abatement | 2014 | | i | | |
| 1st Quarter | <u>-</u> | | | | 0 |
| 2nd Quarter | | 5 (5) | 1(1) | | 6 (6) |
| 3rd Quarter | | | | 2 (2) | 2 (2) |
| 4th Quarter | | 1(1) | T | 4 (4) | 5 (5) |
| | | 1 6 (6) | 1(1) | 6 (6) | 13 (13) |
| rear of Abatement | 2015 | 1 0 (0) | - (-) | 5 (5) | (10) |
| 1st Quarter | (1) | 2(2) | | | 2 (3) |
| 2nd Quarter | $-\frac{1}{1}$ $-\frac{(1)}{1}$ $-\frac{(1)}{1}$ | 4 (4) | | (2) | <u>2 (3)</u> 5 (7) |
| | | - | | 7 (6) | <u>3 (/)</u> |
| 3rd Quarter | (2) | | - | 18 (13) | 20 (16) |
| 4th Quarter | 1 1/4 | 2 (3) | 1 (1) | | |
| AND THE STATE OF STATE OF | 1 (4) | 8 (9) | 1 (1) | 25 (21) | 35 (35) |
| Year of Abatement | 2016 | - <u> </u> | | | |
| 1st Quarter | i | 1(3) | | (11) | 1 (14) |
| 2nd Quarter | | (2) | (1) | 7 (9) | 7 (12) |
| 3rd Quarter | | (1) | | 7 (12) | 7 (13) |
| 4th Quarter | | (1) | | 6 (11) | 6 (12) |
| | (0) | 1 (7) | (1) | 20 (43) | 21 (51) |
| Year of Abatement | 1 2017 | Î Î | | | |
| 1st Quarter | <u> </u> | | (2) i | (6) | (8) |
| 2nd Quarter | : | (-1) | | (-3) | (-4) |
| 3rd Quarter | | (-1) | | (2) | $\frac{1}{(1)}$ |
| 4th Quarter | | · (-1) | (1) | (2) | (2) |
| - ALT QUALTE | (0) | (-3) | (3) | (7) | (7) |
| Total | (7) | (19) | (7) | (77) | (110) |
| Year of Abatement | 1 2018 | (13) | | (//) | (110) |
| | | | - | (-5) | |
| 1st Quarter | i(-1) | (1) | | | |
| 2nd Quarter | (1) | (2) | | (7) | |
| 3rd Quarter | | (3) | (1) | (-10) | |
| 4th Quarter | (-1) | (3) | | (-7) | |
| Total | (-1) | (9) | 0 | (-15) | |
| Grand Total | (6) | (28) | (7) | (62) | 103 |
| Year of Abatement | 2019 | | | | x I I I I I |
| 1st Quarter | | | | (1) | |
| 2nd Quarter | - | -; | (1) | 3 | |
| 3rd Quarter | | | | (1) 3 (14) | |
| 4th Quarter | | | | 1 | |
| Total | 1 | 0 | (1) | (11) | (11) |
| Grand Total | (5) | | (8) | (73) | (114) |
| | | (28) | (ō) | (75) | (114) |
| Year of Abatement | 2020 | | | | |
| 1st Quarter | | 1 | | 4 2 (2) | |
| 2nd Quarter | Ĺ | - <u> </u> | | | |
| 3rd Quarter | | - L | | (2) | |
| 4th Quarter | 1 | | | 2 | |
| Total | 0 | 3 | 0 | 6 | 9 |
| Grand Total | (5) | (25) | (8) | (67) | (105) |
| Year of Abatement | 2021 | T I | ` ' | | |
| 1st Quarter | (1) | i | | · | |
| 2nd Quarter | <u>\</u> | 1 (7) | | 6 (6) | |
| | | (2) | (2) | | ¥ |
| 3rd Quarter | | | | · | |
| 4th Quarter | (2) | 0 | (2) | 4 | (0) |
| Total | (3) | (8) | (2) | 4 | (9) |

| Grand Total | (8) | (33) | (10) | (63) | (114) |
|-------------------|--------------|------|----------|------|-------|
| Year of Abatement | 2022 | | | | |
| 1st Quarter | (1) | 2 | | 3 | |
| 2nd Quarter | (<u>1</u>) | | | 4 | |
| 3rd Quarter | _li | 11 | <u> </u> | 25 | |
| 4th Quarter | (1) | | | 1 1 | |
| Total | (3) | 3 | 2 | 33 | 35 |
| Grand Total | (11) | (30) | (8) | (30) | (79) |
| Year of Abatement | 2023 | | | | |
| 1st Quarter | 1 | 11 | 1 | lI | |
| 2nd Quarter | 1 1 | (1) | (1) | 0 | |
| 3rd Quarter | _ii | 22 | i | 0 | |
| 4th Quarter | 1 | | E | 2 | |
| Total | 2 | 2 | 0 | 2 | 6 |
| Grand Total | (9) | (28) | (8) | (28) | (73) |
| Year of Abatement | 2024 | | | | 4 |
| 1st Quarter | | 11 | ! | (3) | |
| 2nd Quarter | | | | 4 | |
| 3rd Quarter | _ii | (1) | 1 | (1) | |
| 4th Quarter | | | (1) | (10) | |
| Total | ; 0 ; | 0 | 0 | (10) | (10) |
| Grand Total | (9) | (28) | (8) | (38) | (83) |

*** NOTE: Numbers in () are actual new jobs created

| Average hourly wages | \$54.08 | \$30.93 | \$33.88 | \$19.32 | 1980 177 |
|----------------------|------------------|------------------|----------------|------------------|------------------|
| Wages + Benefits | \$64.90 | \$37.12 | \$40.66 | \$23.18 | |
| TOTAL WAGES | (\$1,121,402.88) | (\$1,995,356.16) | (\$624,476.16) | (\$1,246,371.84) | (\$4,987,607.04) |

Average is coming from active EE as of December 31st

COMPANY INVESTMENT TIMETABLE

| Total | 1st Quarter 2nd Quarter 3rd Quarter 3rd Quarter 4th Quarter | Total | Year of Abatement | Year of Abatement | Year of Abatement | Year of Abatement | Year of Abatement | Year of Abatement 1st Quarter 2nd Quarter 3rd Quarter 4th Quarter | |
|----------------|---|----------------|--|--|---|--|--|---|------|
| \$0.00 | 2019 | \$0.00 | 2018 | 2017 | 2016 | 2015 | 2014 | New Building construction | MCCA |
| \$0.00 | | \$0.00 | 2018 | 2017 | 2016 | 2015 | 2014 | Existing Building Improvement | MCCA |
| \$7,321,240.08 | | \$7,321,240.08 | \$207,374.00 | 2017 \$81,150.00 | \$1,211,587,74 \$1,211,587,74 \$1,211,587,74 \$18,543.10 \$1,146,159,78 | 2015 \$85,983.68 \$17,068.71 \$1,167,799.10 | \$1,307,215.38 \$2,014,533.05 | New Machinery and Equipment | MTEA |
| \$25,718.89 | 1 - 2019 | \$25,718.89 | 2018 | <u>2017</u> <u>\$7,000.00</u> | 2016 | \$2,169.90 \$16,548.99 | 2014 | Special Tooling/ Retooling ———————————————————————————————————— | MTEA |
| \$566,283.91 | 7019 | \$566,283.91 | 2018 | \$24,036.60 \$35,902.00 | \$17,256,03 \$17,256,03 \$52,411,19 \$65,260,20 \$125,362.00 | \$8,189,00 \$136,560.59 \$32,840.34 \$53,182.68 | \$15,283.28 | Logistics Equipment | MTEA |
| \$113,143.12 | 1002 | \$113,143.12 | 2018 | \$2,194.12 \$65,601.00 \$898.98 \$14,000.00 | \$25,970,00 \$4,479,02 | 2015 | 2014 | Other Furniture | MTEA |
| \$23,386.29 | | \$23,386.29 | 2018 | <u>2017</u> <u>\$4,949.90</u> | 2016 | 2015 | \$18,436.39 | New Computer/ IT Hardware | MTEA |
| \$170,911.00 | | \$170,911.00 | 2018 | 2017 \$170,911.00 | 2016 | 2015 | 2014 | New Software | MTEA |
| \$8,049,772.29 | \$0.00 \$0.00 \$0.00 | \$8,049,772.29 | \$207,374.00 \$0.00 \$0.00 \$0.00 | \$197,141.72 \$158,700.90 \$36,800.98 \$14,000.00 | \$107 <u>05157</u> \$1 <u>26399893</u> \$88 <u>28232</u> \$1,271,521.78 | \$94,172.68 \$155,799.20 \$1,200,639.44 \$69,731.67 | \$0.00 \$1.307.215.38 \$0.00 \$2,048,252.72 | Total \$0.00 \$0.00 \$0.00 \$0.00 | |

| Total | 4th Quarter | 3rd Quarter | 2nd Quarter | 1st Quarter | Year of Abatement | Total | 4th Quarter | 3rd Quarter | 2nd Quarter | 1st Quarter | Year of Abatement | Total | 4th Quarter | 3rd Quarter | 2nd Quarter | 1st Quarter | Year of Abatement | Total | 4th Quarter | 3rd Quarter | 2nd Quarter | 1st Quarter | Year of Abatement |
|----------------|-------------|-------------|-------------|-------------|-------------------|----------------|-------------|-------------|-------------|-------------|-------------------|----------------|-------------|-------------|-------------|---------------------|-------------------|----------------|-------------|-------------|-------------|-------------|-------------------|
| \$0.00 | | | | | 2023 | \$0.00 | | | | | 2022 | \$0.00 | | | | | 2021 | \$0.00 | | | | | 2020 |
| \$0.00 | | | | | 2023 | \$0.00 | | | | | 2022 | \$0.00 | | | | | 2021 | \$0.00 | | | | | 2020 |
| \$7,321,240.08 | | | | | 2023 | \$7,321,240.08 | | | | | 2022 | \$7,321,240.08 | | | | | 2021 | \$7,321,240.08 | | | | | 2020 |
| \$25,718.89 | | | | | 2023 | \$25,718.89 | | | | | 2022 | \$25,718.89 | | | | | 2021 | \$25,718.89 | | | | | 2020 |
| \$566,283.91 | | | | | 2023 | \$566,283.91 | | | | | 2022 | \$566,283.91 | | | | | 2021 | \$566,283.91 | | | | | 2020 |
| 1 \$113,143.12 | | | | | 2023 | \$113,143.12 | | | | | 2022 | \$113,143.12 | | | | | 2021 | \$113,143.12 | | | | | 2020 |
| \$23,386.29 | | | | | 2023 | \$23,386.29 | | | | | 2022 | \$23,386.29 | | | | | 2021 | \$23,386.29 | | | | | 2020 |
| \$170,911.00 | | - | | | 2023 | \$170,911.00 | - | | - | | 2022 | \$170,911.00 | | | | ! | 2021 | \$170,911.00 | | | | | 2020 |
| \$8,049,772.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$8,049,772.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$8,049,772.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | \$8,049,772.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |

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